

Yishai Kaminsky

AI & IT Operations Manager · Applied AI Enablement · Technical Operations

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TARGETED PROFILE

Hands-on AI & IT operations professional with 17+ years across IT management, Microsoft/cloud environments, cybersecurity support, enterprise implementations, and internal systems ownership. Builds practical AI and automation workflows - agents, RAG-style systems, workflow orchestration, messaging-native assistants, and document-processing tools - on top of real infrastructure, support, SaaS, and security discipline. Strong fit for Beamup's dual mandate: owning day-to-day IT operations while identifying, rolling out, documenting, and measuring AI tools that reduce manual work across teams.

ROLE MATCH FOR BEAMUP - AI & IT MANAGER

- AI tool adoption: scouts, evaluates, and builds AI workflows; understands the difference between useful automation and AI hype.
- IT ownership: managed Microsoft 365, Entra ID, Intune, devices, access, support, backups, procurement, and vendor relationships as the sole IT function.
- SaaS and access lifecycle: onboarding/offboarding, endpoint provisioning, IAM, SSO, policy, multi-tenant environments, documentation, and knowledge bases.
- Security/compliance readiness: practical background in security policy, logging, access hygiene, vendor coordination, evidence collection, and enterprise audit expectations.
- Enablement: experienced translating technical requirements into clear guides, training, troubleshooting flows, and support systems for non-technical users.

SELECTED AI & AUTOMATION WORK

TailorCV - Recruiter-facing CV tailoring system that maps job requirements to real experience while keeping AI output factual and constrained. *Python · FastAPI · React · Gemini*

whatsai - Messaging-native AI assistant that brings conversational workflows and automation into WhatsApp, where users already work. *TypeScript · WhatsApp · Automation*

Applied AI systems portfolio - 70+ practical projects and internal tools, including 50+ AI agents/workflows across RAG, multi-agent orchestration, document handling, bots, reporting, and personal/business automation. *OpenAI/Claude/Gemini APIs · LangChain/CrewAI · n8n · APIs*

PROFESSIONAL EXPERIENCE

IT Manager · Sole IT Function · Profero | Jun 2024 - Aug 2025 · Remote

- Owned IT operations and infrastructure for a distributed workforce, covering Tier 1-3 support, hardware, software, virtualization, networking, and endpoint issues.
- Administered Microsoft 365, Entra ID, and Intune, including identity, access, device policy, endpoint management, and day-to-day user lifecycle operations.
- Defined and enforced security policy, central logging, backups, procurement, vendor relationships, and internal IT documentation.
- Led solution design and rollout of internal tooling and automation that reduced manual operational workload and improved repeatability.

IT Specialist · abra | Sep 2020 - May 2024 · Tel Aviv

- Delivered managed cloud IT and security services to SMB clients across Microsoft 365 and Azure in a continuously client-facing role.
- Handled IAM, endpoint provisioning, patch management, monitoring, onboarding/offboarding, and compliance-oriented endpoint hygiene across multi-tenant environments.
- Designed and maintained integrations between client systems and Azure, AWS, Google Workspace, and SaaS platforms.
- Supported internal infrastructure and integration of acquired companies into the organization's Microsoft environment.

Tier 3 Support Engineer · Claroty | Sep 2017 - Oct 2019 · Tel Aviv

- Tier 3 escalation support for an enterprise OT/IoT cybersecurity platform deployed at Fortune 500 organizations.
- Diagnosed complex platform, network, and security issues in production; partnered with R&D on reliability and troubleshooting improvements.
- Built technical documentation and knowledge-base systems to scale support and reduce repeat escalations.

Support Engineer · Microsoft | Jan 2016 - Dec 2016 · Herzliya

- Top-level support for enterprise and premier customers on Microsoft 365 and Azure, working against SLA-driven production issues.
- Built an internal support knowledge center to improve troubleshooting consistency and knowledge transfer.

Post-Sales Engineer - Integration & Implementation · Secure Islands Technologies, acquired by Microsoft | Sep 2012 - Jul 2016 · Israel / International

- Implemented and integrated data-security software at major international financial and legal institutions.
- Delivered B2B client support in Israel and abroad: on-site integration, customer training, high-level troubleshooting, and product feedback loops with R&D.

EARLIER EXPERIENCE

IT & Networks - Ajax Union: Network monitoring, VoIP, data-center setup, cloud/Google Apps administration. **PC & Network Technical Support - Malam:** Support across a 500+ workstation government office; authored user guides for non-IT staff. **PC Hardware Technician - B.H. Comtec:** Diagnostics, repair, and installation of laptops and desktops.

TECHNICAL SKILLS

AI & Agents	AI agents, RAG, multi-agent systems, guardrails, LangChain, CrewAI, LLM APIs, OpenAI, Claude, Google Gemini
Automation	Workflow orchestration, n8n, APIs, Python, TypeScript/JS, Bash, PowerShell, FastAPI, Node.js
IT & Cloud	Microsoft 365, Entra ID, Intune, Azure, AWS, GCP, Google Workspace, Linux, Docker, GitHub Actions
Security & Compliance	IAM, SSO, access reviews, logging, backups, endpoint management, vendor security, SOC 2/ISO 27001 readiness
Ops & Support	Tier 1-3 support, onboarding/offboarding, asset registers, documentation, knowledge bases, procurement, vendor management
Communication	Training, guides, stakeholder enablement, enterprise/B2B support, Hebrew and English communication

EDUCATION & LANGUAGES

Full-Stack Web Development - Elevation Academy · MCSE Course - Tafnitech / Open University · Hebrew: Native · English: Fluent